**Round Robin-CarMax School Night Agenda**

**Round Robin:** 1 volunteer will man 1 of 5 stations. As families come in, let them rotate through the stations, give them the basic information on their area, answer questions and when they are ready, have them move on to the next station.

**CarMax:** 1 volunteer takes each family that comes in through the 5 stations. Adapt the stations to talking points for the different displays and prepare to address specific concerns.

**Station 1: Sign In and Introduction to Scouting**

After signing in, the Cub Master or other enthusiastic leader takes the families through the basics of Cub Scouting. The Mission of Scouting, the values and basics of Pack organization and activities. Have a display that shows some of the basics of the Cub Scout Program: Pictures of the ranks, a uniform, some large items that get attention like a Fishing Pole, or a Tent.

**Station 2: Meet Our Pack**

Families move on to meet the Committee Chairman or other volunteer that can then fill the families in on the Packs next activities for the upcoming months. Have a display with pictures of the Pack in action doing all of these things. Make a bulleted list of upcoming activities to be seen and handed out.

**Station 3: The Dens and Family Involvement**

Families move on to meet some of the Den Leaders to hear about den meetings, schedules and locations. Talk about ways that the whole family can be involved in their sons’ den and pack activities. If den leaders need to be recruited out of the parents that come to sign-up night for a particular den, don’t recruit for these position then. Wait until the follow-up parent meeting.

**Station 4: Costs and Fundraising**

Families move on to meet the Pack treasurer or other volunteer that explains the cost of registration that night and Boy’s Life magazine. Make emphasis on participating in Pack fundraising like popcorn, camp cards and other activities that eliminate or at least reduce expenses. Scouting is one of the few programs that teaches kids to earn their own program.

**Station 5: Complete Forms and Sign-Up**

Families sit down and complete the forms for youth and adults. A volunteer collects payment for both youth and adults on the spot. A pack credit card reader would be very helpful for this. Check for signatures, DOB and SS# for adults. Families receive the info for the parent meeting along with Peer-Peer recruitment cards so that friends that couldn’t make it can come to the next activity.

**After Sign-Up Night**

Your pack should hold a new parent orientation within 2 weeks of Sign-up. Most parents will agree to sign-up to help out in some way. The parent orientation is when you get them committed to a specific role as a Den Leader or Committee member to make it official.