



# Family Fact Sheet

## Important Dates

We will have a Unit Popcorn Kickoff

Date: \_\_\_\_\_ Time: \_\_\_\_\_ Location: \_\_\_\_\_

Our sale will begin on: \_\_\_\_\_ and end on \_\_\_\_\_

Money turn-in date is: \_\_\_\_\_

Popcorn pickup date: \_\_\_\_\_ Location: \_\_\_\_\_

## Goals

The following popcorn goal will allow your Scout to enjoy a Scouting year with exciting Scouting programs

Our unit's Popcorn goal is: \$ \_\_\_\_\_

Each family's Scout goal is: \$ \_\_\_\_\_

We plan to use part of the popcorn money raised for the following:

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_

## Key Contacts

Name: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

Name: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

## Additional Information

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## Scout Tips

### TIPS ON SELLING POPCORN:

- Wear your uniform.
- Walk on sidewalks and driveways, not lawns or flowers.
- **Stay outside the house**, even if you are invited in. It is a Scout rule.
- Bring your order form and 2 pens.
- Smile.
- Tell your name and Scout unit.
- Be courteous and polite.
- Tell what the money will be used for – camp, trip, new tents, etc.
- Know what kinds of popcorn you are selling.
- Know when you will deliver the popcorn.
- Say “thank you,” even if the person does not buy anything.
- Be aware that usually 3 out of 5 people buy popcorn. The more people you ask, the more customers you will have.
- If a customer says, “No. We don’t eat popcorn,” suggest a donation to send popcorn to our troops overseas.
- Collect payment when you take the order.

### TIPS ON STAYING SAFE:

- Wear a face covering.
- Have an adult come with you or sell in pairs.
- Avoid selling after dark unless there is an adult with you.
- Walk on sidewalks, not streets.

### TIPS ON DELIVERING POPCORN:

- Create and tape a “Thank You” card to each order.
- Wear your uniform.
- Have your order form and money envelope with you.
- Collect the customer’s money and then give popcorn to your customers. If the customer has no money, say you will come back another day to deliver the popcorn.
- If they want to pay by check, it should be made payable to your pack/troop.
- **Stay outside the house**, even if you are invited in. It is a Scout rule.
- Put money and checks in your money envelope.
- Say “thank you.”
- Avoid carrying large amounts of cash.
- Save your order form so you can go to the same people next year.

# You are selling Scouting!