



BOY SCOUTS OF AMERICA®
PATRIOTS' PATH COUNCIL



2022 COMMISSION LEVELS

Units can earn up to a 40% Commission through the Popcorn Sale!

EARN 33% BASE COMMISSION

Everyone starts here.

EARN 1% TRAINING COMMISSION

- A returning 2021 kernel either attends a ZOOM Required Training session or completes the online review for returning kernels.
([Returning Kernel Training](#))
- A new kernel **MUST** attend a ZOOM Required Training session
(Register at <https://scoutingevent.com/358-PopTrain>)

EARN 1% KICK-OFF COMMISSION

- Submit a photo or video of your unit kickoff to PPC either by email to beth.millerporter@scouting.org or by posting it on our popcorn Facebook group.
 - A kickoff can be a separate meeting or part of one of the first unit meetings.
 - It is not a sale.

EARN 5% SALES SUCCESS COMMISSION

Parts 1 AND 2 are needed to earn the SALES SUCCESS commission

- Part 1:
 - Units who sold in 2021:
 - If your 2021 sales were \$6,000 or under, increase your sales by 15%
 - If your 2021 sales were between \$6,001 and \$15,000, increase your sales by 10%
 - If your 2021 sales were \$15,001 or higher, increase your sales by 5%
 - A 2022 new selling unit skips Part 1
- AND**
- Part 2: 50% payment of the retail cost of your Show and Sell order must be received in the office no later than October 7, 2022.
 - The details for each pack/troop/crew will be emailed to their popcorn kernel by the end of June and printed on the pick-up slip for their Take Order sales materials.

Prepared. For Life.™