



BOY SCOUTS OF AMERICA®  
PATRIOTS' PATH COUNCIL



## 2021 UNIT COMMISSION LEVELS

**Units can earn up to a 40% Commission through the Popcorn Sale!**

### **EARN 33% BASE COMMISSION**

Everyone starts here.

### **EARN 1% TRAINING COMMISSION**

- A returning 2020 unit kernel either attends a ZOOM training session or completes the online review for returning kernels.
- A new unit kernel **MUST** attend a ZOOM training session (Register at <https://scoutingevent.com/358-PopTrain> )

### **EARN 1% KICK-OFF COMMISSION**

- Submit a photo or video of your unit kickoff to PPC either by email to [beth.millerporter@scouting.org](mailto:beth.millerporter@scouting.org) or by posting it on our popcorn Facebook group.
  - A kickoff can be a separate meeting or part of one of the first unit meetings.
  - It is not a sale.

### **EARN 5% SALES SUCCESS COMMISSION**

Parts 1 AND 2 are needed to earn the SALES SUCCESS commission

- Part 1:
    - Units who sold in 2019, match 75% of your 2019 sale.
    - 2020 new selling units, match 100% of your 2020 sales (only 7 council wide).
    - 2021 new selling unit skips Part 1
- AND**
- Part 2: 50% payment of the retail cost of your Show and Sell order must be received in the office no later than October 8, 2021.

**Prepared. For Life.™**