

## 2018 Friends of Scouting Family Presentation

### Materials Needs at your Presentation

1. DVD with 2018 video on it (4min 17 secs) Video can also be accessed from internet.
2. Copy of Presenters Script
3. Enough POS folders and inserts for each family plus a few extra
4. Address labels for registered families
5. DVD player, Projector, speakers for video presentation
6. Patches for unit leader and FOS chair
7. Pledge envelope turn in incentives if available

Place address labels on folders. Place inserts in folder. Hand out prior to presentation.

### Presentation Script

**Hello, my name is \_\_\_\_\_** and I'm a *parent/volunteer(share your role in Scouting)*. I want to thank you for giving me a few minutes of your time to talk with you about Friends of Scouting for Patriots' Path Council.

**Scouts**, what do you like about Scouting? *Get Scouts to answer and become engaged in the presentation.*

**Parents**, what do you hope your boys (Scouts) will get from Scouting? *Engage parents into the presentation.*

I think it is safe to say that families join Scouting to have **fun!** The best part of Scouting is that it is fun with a purpose. We all want our children to grow up to be a person with positive values and strong character. Scouting helps instill these traits in your son (**our youth**) and helps him (**them**) become a leader in life.

A vital part of providing a quality Scouting program is the need for Friends of Scouting. With your **family's participation**, we can ensure our son (**youth**) will have the opportunity to learn from trained leaders, have access to extraordinary camps and be able to participate in numerous skill development and fun programs. We believe that everything our council does will allow boys (**our youth**) to learn, grow and become leaders of tomorrow. We are preparing your boys (**our youth**) to be successful in facing life's challenges.

The true cost of Scouting is much greater than what local fees cover. Those annual fees cover national support, insurance, a nominal activity fee (and Boy's Life if you choose) On average it costs over \$384 a year to support a quality program for one Scout. That is around \$32.00 a month. For all that Scouting offers, it is one of the best value programs offered today.

Tonight, each family should have received an informational folder with a pledge envelope. Our hope is that **your family** will want to participate in Friends of Scouting with us. As we take a few minutes to watch a short video and experience Friend of Scouting's impact, please consider how **your family** will help. Let's take a look at Scouts learning and having fun.

*( show video )*

I hope you enjoyed that video. **Scouts**, what did you see in that video that you would like to do? *(have them share some items with you)*

(Tell your personal story about your love of Scouting here.....or use [Stats below](#))

Did you know that...

- 75% of Scouts say that Scouting has taught them to be a leader
- 79% of Scouts say that Scouting has taught them to care about their physical fitness.
- 80% of Scouts say that Scouting has increased their self confidence

Parents, you should know that a Tufts University study recently highlighted three key benefits youth receive from Scouting:

1. Life-skill building experiences
2. Opportunities for youth leadership
3. Important adult-youth mentoring opportunities and relationships

In order for us to continue the excellence you expect out of Scouting, we need **your help**. Our goal is to have **every family participate** in some way. We recognize each family situation is different so please consider what **your family** can do. This is about your son's (**youth's**) Scouting experience.

At this time, I would like you to consider your contribution amount. Money raised tonight goes towards youth recruitment, improving our camp properties, scholarships to attend camp, life skills and leadership building programs offered by the Council. But we all know that your gift will go towards much more than that. Your gift will help to build character in Scouts throughout our Council. Scouting is making a difference, and that is why I give to Friends of Scouting.

You will notice a number of incentives are listed on the flyer in your FOS folder. These are simply a token of our appreciation for **your family's support**. Should you be able to pledge a fair share gift supporting one Scout of \$164 tonight, you will receive a special council shoulder patch [*Show Scout Law*

*patch]* This is the first in a series of patches depicting the Scout Law. The patch looks like this *[hold up patch]* and it highlights “A Scout is Trustworthy”. Please note that a recurring gift of a smaller monthly amount of say \$20 or \$25 can be a more significant gift than a single donation.

For those who might be able to support two Scouts, you will receive both the Scout Law patch and the second patch in our Founder’s Series featuring William Boyce and the Unknown Scout. *[Hold up and show Founder’s patch]*

Regardless of your gift amount, each pledge is greatly appreciated and please know that “Every dollar given will go directly to support Scouting.” **We would like every family in the unit to participate** as you are able.

Please note that you can simply make a pledge tonight and mark your envelope accordingly. If you like you may contribute by check, cash or credit card. Also, your company may offer a matching gift program that includes the Boy Scouts. Be sure to check with your employer regarding matching gift procedures. Remember, pledges tonight can be paid over a 10 month period. Please take a moment to fill out the Friends of Scouting Campaign pledge card for your family now. *[Pause 1 minute to allow families to complete pledge cards]*

I’d like to invite up your CubMaster/ScoutMaster/Venture Leader and the Unit FOS Chair. “I believe you have something for me?” *Unit leaders will present Presenter with pledge envelopes and in turn the presenter will present unit leaders with a set of patches.*

**I’d like to thank you in advance for your generosity** and thank you for joining me in giving to Friends of Scouting! At this time, I will ask the Scouts to collect the pledge cards. Thank you again for your donation and pledges to Friends of Scouting. Goodnight!