



Family Fact Sheet

Important Dates

We will have a Unit Popcorn Kick-off

Date: _____ Time: _____ Location: _____

Our sale will begin on: _____ and end on _____

Money turn in date is: _____

Popcorn pickup date: _____ Location: _____

Goals

The following popcorn goal will allow your son to enjoy a Scouting year with exciting Scouting programs

Our unit's Ppopcorn goal is: \$ _____

Each family's scout goal is: \$ _____

We plan to use part of the popcorn money raised for the following:

1. _____
2. _____
3. _____

Key Contacts

Name: _____ Phone: _____ E-mail: _____

Name: _____ Phone: _____ E-mail: _____

Additional Information



Scout Tips

TIPS ON SELLING POPCORN:

- *Wear your uniform.*
- *Walk on sidewalks and driveways, not lawns or flowers.*
- **Stay outside the house**, even if you are invited in. It is a Scout rule.
- *Bring your order form and 2 pens.*
- *Smile.*
- *Tell your name and Scout unit.*
- *Be courteous and polite.*
- *Tell what the money will be used for – camp, trip, new tents, etc.*
- *Know what kinds of popcorn you are selling.*
- *Know when you will deliver the popcorn.*
- *Say “thank you,” even if the person does not buy anything.*
- *Be aware that usually 3 out of 5 people buy popcorn. The more people you ask, the more customers you will have.*
- *If a customer says, “No. We don’t eat popcorn,” suggest a donation to send popcorn to our troops overseas.*

TIPS ON STAYING SAFE:

- *Have an adult come with you.*
- **Stay outside the house**, even if you are invited in. It is a Scout rule.
- *Avoid selling after dark unless there is an adult with you.*
- *Sell in pairs.*
- *Walk on sidewalks, not streets.*

TIPS ON DELIVERING POPCORN:

- *Tape a “Thank You/ OrderPopcorn.com” card to each order.*
- *Wear your uniform.*
- *Have your order form and money envelope with you.*
- *Collect the customer’s money and then give popcorn to your customers. If the customer has no money, say you will come back another day to deliver the popcorn.*
- *Know that a check should be made payable to your unit.*
- **Stay outside the house**, even if you are invited in. It is a Scout rule.
- *Put money and checks in your money envelope.*
- *Say “thank you.”*
- *Avoid carrying large amounts of cash.*
- *Save your order form so you can go to the same people next year.*

You are selling Scouting!